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CHECK POINT SOFTWARE ANNOUNCES NEW CEO & REPORTS STRONG 2024 SECOND QUARTER RESULTS

Nadav Zafrir, renowned Cyber Security leader, will assume CEO role December 2024
Gil Shwed, Founder & CEO, will transition to Executive Chairman

REDWOOD CITY, CA – July 24, 2024 — **Check Point® Software Technologies Ltd.** (NASDAQ: CHKP), today announced its financial results for the second quarter ended June 30, 2024, and the appointment of Nadav Zafrir as Check Point Chief Executive Officer.

Second Quarter 2024:

- *Total Revenues: \$627 million, a 7 percent increase year over year*
- *Security Subscription Revenues: \$272 million, a 14 percent increase year over year*
- *GAAP Operating Income: \$209 million, representing 33 percent of revenues*
- *Non-GAAP Operating Income: \$265 million, representing 42 percent of revenues*
- *GAAP EPS: \$1.74, a 3 percent increase year over year*
- *Non-GAAP EPS: \$2.17, an 8 percent increase year over year*

“I’m excited to share great news. Check Point delivered an outstanding second quarter as customers continued to embrace the AI driven, cloud delivered **Infinity Platform** to achieve the highest levels of security,” said Gil Shwed, Check Point founder and CEO. “The success of Infinity during the quarter was underscored by its double-digit growth and significant deals with Fortune Global 500 organizations.”

New CEO Appointment:

For the past 10 years, Nadav Zafrir has been a co-founder and managing partner at Team8, a global venture creation and venture capital fund. Team8 establishes and invests in companies focused on cyber security, Data & AI, Fintech and digital health. He built, invested and chaired 17 cyber security companies in addition to dozens of other technology companies he has consulted and mentored. He previously served 25 years in the IDF, retiring as a Brigadier General. Since 2019, he has served as Chairman of the Board of SolarEdge Technologies, a Nasdaq traded smart energy company. Mr. Zafrir will assume the CEO role in December 2024 and will join Check Point’s Board of Directors upon shareholder approval at Check Point’s next Annual General Meeting. Gil Shwed will become Executive Chairman of the Board.

“We are concluding a thorough CEO search process after examining candidates from around the world and found the perfect individual. Nadav has been a key leader in the global cyber security ecosystem for over a decade. Having lived in New York and Tel Aviv, he became one of the most respected figures within the global CISO community. He established and led multiple cyber security companies and partnered with the world’s largest security vendors. I admire his achievements and leadership skills and I am excited about his appointment, and believe he is the right leader to take Check Point to new heights,” concluded Mr. Shwed.

“I am honored to join Check Point, a pioneer that shaped modern cyber security, and a hotbed for entrepreneurship,” said Nadav Zafrir. “Over the last decade, I’ve collaborated with global cyber security leaders and teams, witnessing firsthand their incredible efforts to safeguard global networks from sophisticated attackers. I am in awe of the work of security practitioners and their organizations deserve the best security. In our turbulent world, on the brink of another acceleration point as AI redefines our lives, cutting-edge cyber security is more critical than ever. Check Point is uniquely positioned to lead development of the next stage of security for our complex world. I look forward to working with the company’s accomplished leadership team and Gil to write the next chapter in Check Point’s growth,” concluded Mr. Zafrir.



Financial Highlights for the Second Quarter of 2024:

- **Total Revenues:** \$627 million compared to \$589 million in the second quarter of 2023, a 7 percent increase year over year.
- **GAAP Operating Income:** \$209 million compared to \$221 million in the second quarter of 2023.
- **Non-GAAP Operating Income:** \$265 million compared to \$263 million in the second quarter of 2023.
- **GAAP Taxes on Income:** \$36 million compared to \$41 million in the second quarter of 2023.
- **GAAP Net Income:** \$197 million compared to \$202 million in the second quarter of 2023.
- **Non-GAAP Net Income:** \$246 million compared to \$238 million in the second quarter of 2023.
- **GAAP Earnings Per Diluted Share:** \$1.74 compared to \$1.70 in the second quarter of 2023, a 3 percent increase year over year.
- **Non-GAAP Earnings Per Diluted Share:** \$2.17 compared to \$2.00 in the second quarter of 2023, an 8 percent increase year over year.
- **Deferred Revenues:** As of June 30, 2024, deferred revenues were \$1,818 million compared to \$1,774 million as of June 30, 2023, a 2 percent increase year over year.
- **Cash Balances, Marketable Securities and Short-Term Deposits:** \$3,058 million as of June 30, 2024, compared to \$3,515 million as of June 30, 2023.
- **Cash Flow:** Cash flow from operations of \$200 million compared to \$191 million in the second quarter of 2023.
- **Share Repurchase Program:** During the second quarter of 2024, the company repurchased approximately 2.1 million shares at a total cost of approximately \$325 million. On July 11, 2024, the company announced that the board of directors authorized a \$2 billion expansion of the company's on-going share repurchase program. Under the extended share repurchase program, Check Point will be authorized to continue repurchasing its shares up to \$325 million each quarter.

For information regarding the non-GAAP financial measures discussed in this release, as well as a reconciliation of such non-GAAP financial measures to the most directly comparable GAAP financial measures, please see "Use of Non-GAAP Financial Information" and "Reconciliation of GAAP to Non-GAAP Financial Information."

Conference Call and Webcast Information

Check Point will host a conference call with the investment community on July 24, 2024, at 8:30 AM ET/5:30 AM PT. To listen to the live video cast or replay, please visit the website: www.checkpoint.com/ir.

Third Quarter Investor Conference Participation Schedule:

- **KeyBanc Technology Leadership Forum**
August 4-6, 2024, Vail, CO – Fireside Chat & 1x1's
- **Oppenheimer 27th Annual Virtual Technology, Internet & Communications Conference**
August 12, 2024 – Virtual 1x1's
- **Deutsche Bank 2024 Technology Conference**
August 28 - 29, 2024, Dana Point, CA – 1x1's
- **Citi 2024 Global Technology Conference**
September 3-5, 2024, New York, NY – 1x1's
- **Goldman Sachs 2024 Communicopia + Technology Conference**
September 9, 2024, San Francisco, CA – Fireside Chat & 1x1's
- **Piper Sandler 2023 Growth Frontiers Conference**
September 10-11, 2024, Nashville, TN – 1x1's



Members of Check Point's management team anticipate attending these conferences and events to discuss the latest company strategies and initiatives. Check Point's conference presentations, if applicable, will be available via webcast on the company's web site. To hear these presentations and access the most updated information please visit the company's web site at www.checkpoint.com/ir. The schedule is subject to change.

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- YouTube: <http://www.youtube.com/user/CPGlobal>
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- X (Formerly known as Twitter): <http://www.twitter.com/checkpointsw>

About Check Point Software Technologies Ltd.

Check Point Software Technologies Ltd. (www.checkpoint.com) is a leading AI-powered, cloud-delivered cyber security platform provider protecting over 100,000 organizations worldwide. Check Point leverages the power of AI everywhere to enhance cyber security efficiency and accuracy through its Infinity Platform, with industry-leading catch rates enabling proactive threat anticipation and smarter, faster response times. The comprehensive platform includes cloud-delivered technologies consisting of Check Point Harmony to secure the workspace, Check Point CloudGuard to secure the cloud, Check Point Quantum to secure the network, and Check Point Infinity Core Services for collaborative security operations and services.

Legal Notice Regarding Forward-Looking Statements

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements generally relate to future events or our future financial or operating performance. Forward-looking statements in this press release include, but are not limited to, statements related to our expectations regarding **our products and solutions, the appointment of our new CEO, the transition of our CEO into the role of Executive Chairman and our participation in investor conferences and events during the third quarter of 2024.** Our expectations and beliefs regarding these matters may not materialize, and actual results or events in the future are subject to risks and uncertainties that could cause actual results or events to differ materially from those projected. These risks include our ability to continue to develop platform capabilities and solutions; customer acceptance and purchase of our existing solutions and new solutions; the market for IT security continuing to develop; competition from other products and services; the appointment of our new CEO, the transition of our CEO into the role of Executive Chairman; and general market, political, economic, and business conditions, including acts of terrorism or war. The forward-looking statements contained in this press release are also subject to other risks and uncertainties, including those more fully described in our filings with the Securities and Exchange Commission, including our Annual Report on Form 20-F filed with the Securities and Exchange Commission on April 2, 2024. The forward-looking statements in this press release are based on information available to Check Point as of the date hereof, and Check Point disclaims any obligation to update any forward-looking statements, except as required by law.

Use of Non-GAAP Financial Information

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, Check Point uses non-GAAP measures of operating income, net income, and earnings per diluted share, which are adjustments from results based on GAAP to exclude, as applicable, stock-based compensation expenses, amortization of intangible assets and acquisition related expenses and the related tax affects. Check Point's management believes the non-GAAP financial information provided in this release is useful to investors' understanding and assessment of Check Point's ongoing core operations and prospects for the future. Historically, Check Point has also publicly presented these supplemental non-GAAP financial measures to assist the investment community in visualizing the Company "through the eyes of management," and thereby enhance understanding of its operating performance. The presentation of this non-GAAP financial information is not intended to be considered in isolation or as a substitute for results prepared in accordance with GAAP. A reconciliation of the non-GAAP financial measures discussed in this press release to the most directly comparable GAAP financial measures is included with the financial statements contained in this press release. Management uses both GAAP and non-GAAP information in evaluating and operating the business internally and has determined that it is important to provide this information to investors.



**CHECK POINT SOFTWARE TECHNOLOGIES LTD.
CONSOLIDATED STATEMENT OF INCOME**

(Unaudited, in millions, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Revenues:				
Products and licenses	\$ 118.1	\$ 116.9	\$ 218.4	\$ 224.9
Security subscriptions	271.7	238.9	535.1	467.1
Total revenues from products and security subscriptions	<u>389.8</u>	<u>355.8</u>	<u>753.5</u>	<u>692.0</u>
Software updates and maintenance	<u>237.6</u>	<u>232.9</u>	<u>472.7</u>	<u>462.9</u>
Total revenues	<u>627.4</u>	<u>588.7</u>	<u>1,226.2</u>	<u>1,154.9</u>
Operating expenses:				
Cost of products and licenses	24.0	22.6	43.9	48.8
Cost of security subscriptions	16.8	13.6	33.3	25.9
Total cost of products and security subscriptions	<u>40.8</u>	<u>36.2</u>	<u>77.2</u>	<u>74.7</u>
Cost of Software updates and maintenance	31.6	27.3	60.3	54.1
Amortization of technology	<u>5.8</u>	<u>2.4</u>	<u>11.6</u>	<u>5.2</u>
Total cost of revenues	<u>78.2</u>	<u>65.9</u>	<u>149.1</u>	<u>134.0</u>
Research and development	97.1	87.4	196.3	178.9
Selling and marketing	215.7	185.6	421.9	363.3
General and administrative	<u>27.1</u>	<u>28.4</u>	<u>55.7</u>	<u>57.5</u>
Total operating expenses	<u>418.1</u>	<u>367.3</u>	<u>823.0</u>	<u>733.7</u>
Operating income	209.3	221.4	403.2	421.2
Financial income, net	<u>23.7</u>	<u>21.3</u>	<u>46.3</u>	<u>40.4</u>
Income before taxes on income	233.0	242.7	449.5	461.6
Taxes on income	<u>35.6</u>	<u>40.7</u>	<u>68.2</u>	<u>75.5</u>
Net income	<u>\$ 197.4</u>	<u>\$ 202.0</u>	<u>\$ 381.3</u>	<u>\$ 386.1</u>
Basic earnings per share	<u>\$ 1.78</u>	<u>\$ 1.71</u>	<u>\$ 3.42</u>	<u>\$ 3.23</u>
Number of shares used in computing basic earnings per share	<u>111.1</u>	<u>118.0</u>	<u>111.6</u>	<u>119.6</u>
Diluted earnings per share	<u>\$ 1.74</u>	<u>\$ 1.70</u>	<u>\$ 3.34</u>	<u>\$ 3.20</u>
Number of shares used in computing diluted earnings per share	<u>113.6</u>	<u>119.2</u>	<u>114.2</u>	<u>120.8</u>



CHECK POINT SOFTWARE TECHNOLOGIES LTD.
SELECTED FINANCIAL METRICS
(Unaudited, in millions, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Revenues	\$ 627.4	\$ 588.7	\$ 1,226.2	\$ 1,154.9
Non-GAAP operating income	265.1	263.1	517.1	501.5
Non-GAAP net income	246.0	238.3	480.5	456.2
Diluted Non-GAAP Earnings per share	\$ 2.17	\$ 2.00	\$ 4.21	\$ 3.78
Number of shares used in computing diluted Non-GAAP earnings per share	113.6	119.2	114.2	120.8

CHECK POINT SOFTWARE TECHNOLOGIES LTD.
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION

(Unaudited, in millions, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
GAAP operating income	\$ 209.3	\$ 221.4	\$ 403.2	\$ 421.2
Stock-based compensation (1)	39.3	36.2	80.9	68.9
Amortization of intangible assets and acquisition related expenses (2)	16.5	5.5	33.0	11.4
Non-GAAP operating income	<u>\$ 265.1</u>	<u>\$ 263.1</u>	<u>\$ 517.1</u>	<u>\$ 501.5</u>
GAAP net income	\$ 197.4	\$ 202.0	\$ 381.3	\$ 386.1
Stock-based compensation (1)	39.3	36.2	80.9	68.9
Amortization of intangible assets and acquisition related expenses (2)	16.5	5.5	33.0	11.4
Taxes on the above items (3)	(7.2)	(5.4)	(14.7)	(10.2)
Non-GAAP net income	<u>\$ 246.0</u>	<u>\$ 238.3</u>	<u>\$ 480.5</u>	<u>\$ 456.2</u>
Diluted GAAP earnings per share	\$ 1.74	\$ 1.70	\$ 3.34	\$ 3.20
Stock-based compensation (1)	0.34	0.30	0.70	0.57
Amortization of intangible assets and acquisition related expenses (2)	0.15	0.05	0.30	0.10
Taxes on the above items (3)	(0.06)	(0.05)	(0.13)	(0.09)
Diluted Non-GAAP earnings per share	<u>\$ 2.17</u>	<u>\$ 2.00</u>	<u>\$ 4.21</u>	<u>\$ 3.78</u>
Number of shares used in computing diluted Non-GAAP earnings per share	<u>113.6</u>	<u>119.2</u>	<u>114.2</u>	<u>120.8</u>
(1) Stock-based compensation:				
Cost of products and licenses	\$ 0.1	\$ 0.1	\$ 0.2	\$ 0.2
Cost of software updates and maintenance	2.2	1.8	4.4	3.0
Research and development	13.6	11.8	28.3	22.4
Selling and marketing	14.9	14.8	30.8	26.1
General and administrative	8.5	7.7	17.2	17.2
	<u>39.3</u>	<u>36.2</u>	<u>80.9</u>	<u>68.9</u>
(2) Amortization of intangible assets and acquisition related expenses:				
Amortization of technology-cost of revenues	5.8	2.4	11.6	5.2
Research and development	1.6	2.0	3.2	3.9
Selling and marketing	9.1	1.1	18.2	2.3
	<u>16.5</u>	<u>5.5</u>	<u>33.0</u>	<u>11.4</u>
(3) Taxes on the above items	<u>(7.2)</u>	<u>(5.4)</u>	<u>(14.7)</u>	<u>(10.2)</u>
Total, net	<u>\$ 48.6</u>	<u>\$ 36.3</u>	<u>\$ 99.2</u>	<u>\$ 70.1</u>



**CHECK POINT SOFTWARE TECHNOLOGIES LTD.
CONDENSED CONSOLIDATED BALANCE SHEET DATA**

(In millions)

ASSETS

	<u>June 30, 2024 (Unaudited)</u>	<u>December 31, 2023 (Audited)</u>
Current assets:		
Cash and cash equivalents	\$ 572.5	\$ 537.7
Marketable securities and short-term deposits	1,087.6	992.3
Trade receivables, net	456.7	657.7
Prepaid expenses and other current assets	<u>75.5</u>	<u>70.0</u>
Total current assets	<u>2,192.3</u>	<u>2,257.7</u>
Long-term assets:		
Marketable securities	1,397.8	1,429.7
Property and equipment, net	80.8	80.4
Deferred tax asset, net	88.8	81.8
Goodwill and other intangible assets, net	1,721.5	1,748.5
Other assets	<u>100.2</u>	<u>97.4</u>
Total long-term assets	<u>3,389.1</u>	<u>3,437.8</u>
Total assets	<u>\$ 5,581.4</u>	<u>\$ 5,695.5</u>

**LIABILITIES AND
SHAREHOLDERS' EQUITY**

Current liabilities:		
Deferred revenues	\$ 1,341.9	\$ 1,413.8
Trade payables and other accrued liabilities	<u>445.0</u>	<u>502.3</u>
Total current liabilities	<u>1,786.9</u>	<u>1,916.1</u>
Long-term liabilities:		
Long-term deferred revenues	476.5	493.9
Income tax accrual	453.5	436.1
Other long-term liabilities	<u>36.0</u>	<u>28.4</u>
	<u>966.0</u>	<u>958.4</u>
Total liabilities	<u>2,752.9</u>	<u>2,874.5</u>
Shareholders' equity:		
Share capital	0.8	0.8
Additional paid-in capital	2,933.0	2,732.5
Treasury shares at cost	(13,619.0)	(13,041.2)
Accumulated other comprehensive gain	(35.7)	(39.2)
Retained earnings	<u>13,549.4</u>	<u>13,168.1</u>
Total shareholders' equity	<u>2,828.5</u>	<u>2,821.0</u>
Total liabilities and shareholders' equity	<u>\$ 5,581.4</u>	<u>\$ 5,695.5</u>
Total cash and cash equivalents, marketable securities and short-term deposits	<u>\$ 3,057.9</u>	<u>\$ 2,959.7</u>



**CHECK POINT SOFTWARE TECHNOLOGIES LTD.
SELECTED CONSOLIDATED CASH FLOW DATA**

(Unaudited, in millions)

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2024	2023	2024	2023
Cash flow from operating activities:				
Net income	\$ 197.4	\$ 202.0	\$ 381.3	\$ 386.1
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation of property and equipment	5.2	5.3	12.5	12.2
Amortization of intangible assets	13.5	2.9	27.0	6.2
Stock-based compensation	39.3	36.2	80.9	68.9
Realized loss on marketable securities	-	0.7	-	0.7
Decrease (increase) in trade and other receivables, net	(75.0)	(59.9)	190.4	225.2
Increase (decrease) in deferred revenues, trade payables and other accrued liabilities	18.9	(2.2)	(121.7)	(129.3)
Deferred income taxes, net	0.6	6.0	(9.5)	6.6
Net cash provided by operating activities	199.9	191.0	560.9	576.6
Cash flow from investing activities:				
Investment in property and equipment	(6.4)	(3.6)	(12.9)	(7.8)
Net cash used in investing activities	(6.4)	(3.6)	(12.9)	(7.8)
Cash flow from financing activities:				
Proceeds from issuance of shares upon exercise of options	158.6	51.0	204.2	85.1
Purchase of treasury shares	(325.0)	(324.9)	(650.0)	(649.8)
Payments related to shares withheld for taxes	(12.1)	(6.7)	(13.2)	(7.7)
Net cash used in financing activities	(178.5)	(280.6)	(459.0)	(572.4)
Unrealized gain (loss) on marketable securities, net	7.6	(10.7)	9.2	15.9
Increase (decrease) in cash and cash equivalents, marketable securities and short-term deposits	22.6	(103.9)	98.2	12.3
Cash and cash equivalents, marketable securities and short-term deposits at the beginning of the period	3,035.3	3,619.4	2,959.7	3,503.2
Cash and cash equivalents, marketable securities and short-term deposits at the end of the period	\$ 3,057.9	\$ 3,515.5	\$ 3,057.9	\$ 3,515.5