



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-SPD0000219-0001	NIGP Code(s)	See page 5
Name of Contract	Networking Equipment and Related Services		
Effective Date	11/18/2024	Expiration Date	11/17/2026
Contract Table of Contents			
Suppliers Awarded	9	Contract Information:	Mandatory
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Contract Information	
Statewide Contract Number	99999-SPD-SPD0000219-0001
PeopleSoft Supplier Number	0000201882
Supplier Name & Address	
Check Point Software Technologies, Inc. 100 Oracle Parkway, Suite 800, Redwood City, CA 94065	
Contract Administrator / Sales Representative	
Greg Talsky / Account Manager Marietta, Georgia gregta@checkpoint.com / 678.358.5044	
Contact Details	
Ordering Information	Check Point Software Technologies primarily sells its networking products via its Authorized Servicing Partners (ASP). (Supplier's network of third party/subcontractors/resellers authorized by the Supplier to provide equipment and services under this contract are defined as Authorized Servicing Partners.
	Customer may choose an Authorized Servicing Partner from the State approved list. ASP's quotation must include the Statewide Contract # 99999-SPD-SPD0000219-0001
Remitting Information	Customer will be invoiced by the ASP.
Pricing/Discount	See Supplier Specific Discount Price Sheet
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier and/or its Authorized Servicing Partners will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card



General Contract Information:

This is a **MANADATORY** Statewide Contract available to all eligible State entities and political subdivisions. The contract is administered by the Department of Administrative Services (DOAS).

Item Schedule

Check Point Software Technologies was awarded the following categories:

- Category 2: Network Optimization & Management Products
- Category 3: Network Security Products & Security Solutions

Supplier Website:

Please click [HERE](#) to access the supplier's Awarded Products and Services, Authorized Reseller List, Pricing and Discount List.

Ordering Instructions for Check Point Software

1. The cost structure for this contract is Percentage Discount off the Supplier's (Original Equipment Manufacturer) MSRP (i.e., manufacturer Catalog/Manufactured Suggested Retail Price, Private Label Catalog, Commercial Price Book, etc.) and Hourly Rate per Job Title for Professional Services. The discount includes all cost (i.e. profit, overhead, operating & administrative expenses, commissions, transaction charges, delivery charges, administrative fees, etc.)
2. Each Suppliers' discount price list is available via a link to Supplier' Virtual Product Catalog under Supplier's profile in Team Georgia Marketplace together with Supplier contact information, eVerify, certificate of insurance, and executed contract.
3. To obtain product and pricing information and receive a quote, please contact the Suppliers directly. Orders will be placed and processed outside of Team Georgia Marketplace due to the nature of this contract.
 - a. NOTE: All pricing or charges related to travel and/or lodging must be itemized in a quote at the point of sale. In addition, if the Supplier is charging for travel and/or related expenses it must be aligned with the state's current travel policy or as it may be amended from time to time. Suppliers can review the State's travel policy at <https://sao.georgia.gov/travel/state-travel-policy>.
4. Supplier's quotes should list awarded Supplier's assigned Statewide Contract number and must include a detailed breakdown of cost for equipment and/or services (model numbers, specific versions of equipment, misc. materials, etc.)
 - a. It is best practice to seek quotes from multiple suppliers.
 - b. All Networking projects, integrations, and/or installations should be detailed and outlined using a comprehensive Scope/Statement of Work document (SOW). The comprehensive SOW should clearly state all necessary steps, goals, objectives, deliverables, requirements, constraints, and assumptions of the project and the process to fully achieve the Authorized User's project goals. The SOW should include, but not be limited to all deliverables, services, and written specifications that define the overall quality expectations, timeline, bill of materials or equipment listings, acceptance criteria, and any applicable drawings or diagrams specific to the project necessary for approval of payment.
 - c. The SOW should be fully agreed upon by both the Authorized User and Supplier before the project can commence.

- d. Each phase/milestone of the project should also clearly indicate the line-item price of each component included in each phase. Milestone payments are allowed for Networking Projects but should be fully agreed upon by both Authorized User and Supplier before the project can commence. Authorized User and Supplier shall both sign off on the acceptance of the project for each milestone phase before any payment is made.
5. Please reference contacts below:
 - a. Main Contact – Greg Talsky / Public Sector Account Manager,
 - i. gregta@checkpoint.com, 678.358.5044
 - b. Backup Contact – Mike Chao / Public Sector Southeast Region Manager,
 - i. mchao@checkpoint.com, 202.713.0331
 - c. Contract Contact – Public Sector Manager,
 - i. katherinef@checkpoint.com , 954.593.4343
6. Link to Virtual Product Catalog pending...
7. Insert Link to Authorized Servicing Partners

Special Note regarding Unified Communications Products

Effective November 18, 2024, customers may purchase Unified Communications Products via Statewide Contract 99999-SPD-T20120501-0006 (Cisco Systems) and 99999-SPD-T20120501-0004 (Avaya) (through September 30, 2025).



Contract Terms

Renewals & Extensions

Base Term: 2 years (11/18/2024 – 11/17/2026) with 5 one-year renewals

Renewal 1:

Renewal 2:

Renewal 3:

Renewal 4:

Renewal 5:

DOAS Contact Information

Duane Tomlinson

Contract Management Specialist

duane.tomlinson@doas.ga.gov

(404) 850-4075

For Team Georgia Marketplace questions

Procurement Help Desk

(404) 657-6000

procurementhelp@doas.ga.gov

NIGP Codes

Code	Description
20464	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers, Switches, Transceivers, etc.
20620	Communication Boards: Fax, Modem, Internal, Network Cards, Ethernet, etc.
20623	Communication Processors and Protocol Converters: Front-End Processor, Network Interface Module, Protocol Interchange, Switching Controls, etc.
20664	Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules and Ports, Hubs, Line Drivers, MSAUs, Routers, Switches, Transceivers, etc.
20827	Communications: Networking, Linking, etc. (Includes Clustering Software), Microcomputer
20890	Utilities: Back-up, Batch File, Firewall, Menus, Operating System, Network Operating System, Network Management, Recovery, Screen, Security, Virus Protection, etc., Microcomputer
20928	Communications: Networking, Linking, etc., Mainframes and Servers
20991	Utilities: Back-up, Batch File, Menus, Network Management, Operating System, Recovery, Screen, Security, Virus Protection, etc., Mainframes and Servers
83833	Communications: Networking, Linking, Fiber Modems, Power Over Ethernet, Wireless
83883	Telecommunication, Internet Protocol, Network Monitoring, Surveillance, Intrusion Detection Systems and Networking Products
92037	Networking Services, Including Installation, Security, and Maintenance
92066	System, Network, Database, DBA Administration Services