



Southern Cyber Builds Its “Prevention First” Cyber Security Strategy



INDUSTRY

Technology Solutions

HEADQUARTERS

Adelaide, Southern Australia

OVERVIEW

Southern Cyber’s mission is to deliver world-class information security solutions that align businesses with leading security frameworks and compliance standards. Southern Cyber specializes in empowering organizations across industries to operate securely and confidently. With a strong focus on governance, risk, and compliance, Southern Cyber provides tailored strategies to protect business operations and strengthen resilience. Southern Cyber’s work not only shields organizations from evolving cyber threats, but also plays a vital role in securing the digital infrastructure that underpins Australia’s economy and security.

OUR SOLUTION



There is immense value in partnering with an innovative and highly reputable security vendor like Check Point. Their cutting-edge solutions consistently empower organizations to stay ahead of evolving threats. Moreover, the exceptional support we’ve received from the Check Point team has been instrumental in driving our success and strengthening our commitment to delivering robust cyber security outcomes for our clients.

Matt Payze, Senior Consultant, Southern Cyber



CHALLENGE

Organizations face daily challenges in keeping their systems and data secure from cyber threats. While cyber-crime rises and threats grow more sophisticated, all businesses — even cyber security services providers — need the right people, processes, and security technologies to mount an effective defense and response.

Cyber threats are becoming more pronounced and sophisticated, and they require advanced security defenses. Adelaide, Southern Australia-based Southern Cyber knows the risks. Southern Cyber delivers world-class security solutions to organizations of all sizes, and in addition to choosing skilled security staff to create effective security policies and workflows that align with leading security frameworks, selecting the right cyber security toolsets and platforms is essential to their success. Customers expect us to provide them end to end services. In response to clients requirements, Southern Cyber has built a very strong MSSP Business”, Payze said.

“As cyber security challenges grow, businesses must invest in solutions that prioritize manageability, seamless integration, and operational efficiency,” said Matt Payze, Senior Consultant at Southern Cyber. “Many tools are overly complex and fall short, creating unnecessary hurdles. To strengthen security, tools must be easy to manage and adopt a prevention-first approach, ensuring robust protection and streamlined operations that allow teams to focus on strategic goals.”

Payze sought effective cyber security tools that address the specific needs of Southern Cyber to protect itself and its customers against evolving cyber threats. “We sought a security vendor with a prevention-first strategy—one that proactively safeguards data and assets from cyber threats before harm can occur,” Payze said. Payze had a particular focus on cloud and remote worker security, email security, as well as hardening mobile endpoints.



We chose Check Point because they provide us with prevention-first security and operational efficiencies we couldn't find elsewhere. And the Check Point ethos of prevention-first aligns with our business ethos. Check Point also lets us offer effective leading-edge security services to address the evolving needs of our SMB customer base.

Matt Payze, Senior Consultant, Southern Cyber



SOLUTION

Effective cyber security needs to span devices, networks, and applications. That's why Payze selected Harmony Email and Collaboration, Harmony Endpoint, Quantum Spark, Harmony SASE (Secure Access Service Edge) and Harmony Mobile, all which we manage from the Infinity Portal. "We chose Check Point for their prevention-first strategy, offering proactive protection and unmatched operational efficiencies that align with our business ethos," said Payze.

Harmony Email and Collaboration protects against phishing, BEC scams and other cyber threats targeting emails and cloud-based web apps, including ransomware and malware, securing platforms such as Microsoft 365, Google Workspace, SharePoint, Dropbox, Slack, and Teams.

Harmony Endpoint delivers comprehensive security through a prevention-first approach. It protects endpoints from vulnerabilities through automated posture management, enables productive workflows with robust data loss prevention, and safeguards organizations with advanced threat detection and response capabilities.

"Check Point's architecture and APIs are designed for seamless integration with Microsoft 365, enhancing its capabilities. This includes robust data loss prevention (DLP) for both incoming and outgoing data, including SharePoint and OneDrive, ensuring sensitive information is protected while enabling efficient collaboration," he said.

Also, Harmony Mobile and Harmony SASE work together to secure their highly distributed and mobile workforce. While Harmony Mobile is designed to protect corporate data and secure employees' mobile devices from attack, and Harmony SASE protects distributed workforce's access to cloud services through zero trust access control, visibility into SaaS applications, data security and more.

Designed for small and medium-sized businesses, Quantum Spark provides accelerated threat prevention performance, advanced connectivity with Wi-Fi 6, 5G Wireless and SD-WAN, as well as embedded IoT security. Site-to-site and remote access VPN are also supported, providing a robust enterprise-grade security managed from the cloud.

"Through Check Point's One Platform approach with the Infinity MSSP Portal, and flexible billing options Southern Cyber is able to build a scalable MSSP business. Southern Cyber is also able to achieve operational efficiencies with easy onboarding of customers, managing services and centralized security management for policies across its entire environment." Payze added.

OUTCOME

Consolidating multiple security products under Infinity MSSP Portal provided significant operational efficiencies by reducing the complexity of managing numerous security tools and portals. At the same time, the robust reporting capabilities within Check Point's products were crucial for the company to demonstrate compliance with various information security frameworks.

Payze explained how Harmony SASE protects their staff as they access cloud systems from anywhere they're working. "Harmony SASE helps protect our mobile workforce, whether in the office, at customer sites, or working from home," he said. "It ensures encrypted data transfer and a trusted internet address for secure access to our data and SaaS applications, including Microsoft tenancy." He added, "At the same time, Harmony Endpoint allows us to safeguard both our mobile devices and those of our customers."

Also, the seamless integration between Check Point's various products, such as endpoint, mobile, and cloud solutions, provides comprehensive security capabilities that are all manageable with a single console. "The integration of the cloud security capabilities with Check Point's AI has proven extremely valuable," said Payze.

By selecting Check Point, Southern Cyber improved its security through its prevention-first strategy. Southern Cyber also enhanced its operational efficiency and improved its reporting regulatory capabilities. "There are substantial advantages in working with an innovative and reputable security vendor such as Check Point. And the support I've been provided from Check Point has been phenomenal," Payze said.

ABOUT CHECK POINT

Check Point Software Technologies Ltd. (www.checkpoint.com) is a leading AI-powered, cloud-delivered cyber security platform provider protecting over 100,000 organizations worldwide. Check Point leverages the power of AI everywhere to enhance cyber security efficiency and accuracy through its Infinity Platform, with industry-leading catch rates enabling proactive threat anticipation and smarter, faster response times. The comprehensive platform includes cloud-delivered technologies consisting of Check Point Harmony to secure the workspace, Check Point CloudGuard to secure the cloud, Check Point Quantum to secure the network, and Check Point Infinity Core Services for collaborative security operations and services.

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