The Security Transformation Behind One of Turkey's Fastest-Growing Insurers



INDUSTRY
Insurance

HEADQUARTERS
Hannover, Germany

COMPANY SIZE:
800+ employees

OVERVIEW

HDI Sigorta A.Ş., a member of the German insurance leader HDI International AG, serves throughout Türkiye with over 4,000 agencies. The group's headquarters is in Hannover, Germany, and it operates in approximately 150 countries worldwide. Operating under the name HDI Sigorta, the company began its activities in Türkiye in 2006. With its Head Office in Istanbul, 15 Regional Offices across Türkiye, and over 800 employees, HDI Sigorta serves customers through its extensive distribution network.

OUR SOLUTION

Hybrid Mesh Network Security
Workspace Security

CHALLENGE

An expanding data center. A growing workforce. A rapid cloud migration. Each milestone was great news for the business, yet created new challenges for a security infrastructure that needed to keep pace. For one of Turkey's leading insurance companies, HDI Sigorta, that tension between growth and transformation and its security infrastructure became impossible to ignore.



> Check Point's platform scaled alongside our growth without requiring the team to swap out architectures or re-platform their security controls. Check Point products help us to keep up with our dynamic requirements.
>
> Kazim Cesur, architecture and infrastructure group manager, HDI Sigorta

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Over the past two to three years, HDI Sigorta has undergone a sweeping infrastructure transformation, replacing traditional hardware with hyper-converged data center architecture, expanding its cloud footprint with Microsoft Azure and Office 365, and growing its workforce to more than 800 employees. Each step forward placed new demands on a security environment built for a different era.

The challenges grew steep. As Kazim Cesur, the architecture and infrastructure group manager, explained, the company extended its data center footprint by adding clusters, expanding capacity, and moving workloads between sites; its firewall infrastructure and security program had to scale in kind. Older hardware devices were reaching the limits of what they could support, and the active-passive failover architecture the team had relied on was no longer adequate for the organization's availability requirements. Manual operations dominated day-to-day work, leaving the security team managing complexity instead of reducing it.

Remote access posed its own set of problems. The company's legacy VPN carried well-documented risks and added friction for employees, partners, and vendors who needed reliable, secure connectivity. At the same time, the security stack had grown fragmented: different point solutions handling DNS security, email protection, endpoint security, and browser security, each from a different vendor, each requiring its own management overhead. Integrating these tools with the company's security operations center (SOC) required additional effort, and the lack of a unified platform made it harder to drive coordinated workflows.

HDI Sigorta needed a security platform that could grow with it, handle enterprise-scale infrastructure, simplify a sprawling tool portfolio, and support the automated, resilient operations a modern insurance company demands.

Cesur and the team sought to scale and move their firewall/cluster architecture from active-passive to active-active, replace legacy VPN with zero trust network access (ZTNA), enhance email, endpoint, and DNS security, and streamline operations by consolidating security tool management telemetry into dashboards in the security operations center.

SOLUTION

The team didn't have to look far. For five years, HDI Sigorta relied on Check Point Software Technologies for much of its security program, and Check Point provided the security platform and depth of expertise HDI Sigorta needed to cover it all. "We have an exceptional relationship with Check Point; their engineers are sharp, work well together with our internal team as well as our integration partner, and they follow up closely with every question," Cesur said. Cesur attributed that expertise, cohesive teams, and rapid response to the compression of hardware migrations from weeks to days.

"When we evaluated what we needed: scale, zero trust network access, email security, endpoint protection, Check Point had it all. There was no reason to go anywhere else," Cesur said.

HDI Sigorta's legacy active-passive failover architecture required repeated testing, and as they expanded across multiple data center sites with production workloads running simultaneously, having half their capacity sitting idle on standby no longer made sense operationally or from a performance standpoint. Check Point Firewall is now the basis of their firewall cluster architecture, now configured for active-active operations across multiple data centers. Where the team once ran manual failover processes with older hardware, they now operate an automated, distributed architecture that allows production workloads to run simultaneously across sites with Check Point Firewall coordinating the network and security policy across each.

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The result is failover measured in seconds, not hours.

Further, Check Point SASE Private Access enabled the team to move away from its legacy VPN in favor of ZTNA principles. The shift reduced HDI Sigorta's attack surface and simplified remote access for its 800 employees.

To protect its Microsoft environment, the company enabled Check Point Email Security to secure Office 365, including Teams and SharePoint, against phishing, account takeover, and malware, layering in protection that complements Microsoft's native capabilities rather than relying on them alone. Check Point Endpoint Security and Check Point Browser Security extended that coverage to employee devices and browser sessions, consolidating what had previously been separate point solutions into a single, integrated platform.

The entire Check Point Unified Management Platform was integrated with HDI Sigorta's SOC and existing Microsoft applications, enabling coordinated workflows across security teams. "Check Point doesn't just provide the technology. Their engineers work side by side with our team and our integration partner. When we needed to replace our hardware, what should have taken weeks took days," he said.

OUTCOME

The transformation shows. Manual processes that once defined daily security operations have been replaced by automated orchestration. The active-active data center architecture, something that previously required careful, repeated manual testing and carried real performance risk, now distributes production workloads across both data centers simultaneously, with Check Point Firewalls managing the network and security layer automatically. "Failover for us used to be quite stressful; now, failover takes roughly 30 seconds, and production workloads can run on one or both datacenters and scale up as needed when our demand spikes," he said.

Scalability, which had been a persistent constraint, is no longer a bottleneck as the company extended its hyper-converged data center infrastructure and expanded its Azure environment. "Check Point's Unified Management Platform scaled alongside our growth without requiring the team to swap out architectures or re-platform their security controls. Check Point products help us to keep up with our dynamic requirements," Cesur said.



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Check Point SASE Private Access enabled the retirement of their legacy VPN and the associated risks, such as how VPN tunnels grant broad network access after authentication and deliver poor reliability and performance because connections often drop. Latency is high, and the ongoing overhead of credential management, certificate renewals, client software updates, and troubleshooting dropped connections consumes significant IT resources. Check Point SASE Private Access addressed all of those while improving the user experience of accessing company systems remotely through zero trust. And zero-trust principles governing user access reduce the lateral movement risk left open by traditional VPN architectures.

Standardizing on Check Point Unified Management Platform also simplified management. The management of DNS security, email protection, endpoint security, and browser security, which multiple vendors previously handled, is now centralized on a unified platform. Through connectors and APIs, Check Point's Unified Management Platform provides one console, one integration into the security operations center, one vendor relationship. "Check Point allows us to manage our internal resources more efficiently," Cesur said.

In every way, HDI Sigorta's security posture improved, not as a side effect of growth, but as a direct enabler of it. The infrastructure can now scale securely, digital transformation initiatives can move forward with a resilient security foundation, and the security team spends less time managing complexity and more time on the work that matters.

About Check Point Software Technologies Ltd.

Check Point Software Technologies Ltd. is a global cyber security leader protecting more than 100,000 organizations worldwide. Its mission is to secure enterprises' AI transformation. With a prevention-first approach and an open ecosystem architecture, Check Point helps organizations block advanced threats, prioritize exposures, and automate security operations across complex digital environments. The unified architecture simplifies protection across hybrid networks, multi-cloud environments, digital workspaces, and AI systems. Structured around four strategic pillars, Hybrid Mesh Network Security, Workspace Security, Exposure Management, and AI Security, Check Point delivers consistent protection and visibility across multivendor environments, enabling organizations to reduce risk, improve efficiency, and accelerate innovation without increasing complexity.

LEARN MORE

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